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Sales Learnership

**Details**



 Sales Learnership (CCB200325-1) - CCBSA Horizontal

<b>Closing Date</b>	2020/05/29
<b>Reference Number</b>	CCB200325-1
<b>Job Title</b>	Sales Learnership
<b>Function</b>	Marketing & Sales
<b>Company</b>	Coca-Cola Beverages South Africa
<b>Job Type</b>	Learnerships
<b>Location - Country</b>	South Africa
<b>Location - Province</b>	Not Applicable
<b>Location - Town / City</b>	Phoenix, Umtata, East London, Ladysmith, Port Elizabeth, Richards Bay and Pietermaritzburg
<b>Job Description</b>	<p>Coca-Cola Beverages South Africa (CCBSA) has an exciting opportunity in our Sales Department. We are looking for talented individual with relevant skills and experience for a Sales Learnership</p> <p>The purpose of this program is to equip learners with the skills to understand and acquaint themselves with the underlying principles of how to grow volume, facilitate the order taking process &amp; implement, execute &amp; monitor merchandising standards for direct and indirect customers within a designated geographical area.</p>
<b>Key Duties &amp; Responsibilities</b>	<p>The learner will be exposed to:</p> <ul style="list-style-type: none"> <li>• Commercial aspects of the Sales environment</li> <li>• Customer Care</li> <li>• Customer Management</li> <li>• Marketing Essentials</li> <li>• Merchandising Standards</li> <li>• Management Essentials</li> <li>• Communications</li> </ul>
<b>Skills, Experience &amp; Education</b>	<p>KEY ATTRIBUTES AND COMPETENCIES</p> <ul style="list-style-type: none"> <li>• Good analytical &amp; numerical ability</li> <li>• Socially outgoing and confident</li> <li>• Able to build positive relationships</li> <li>• Team player who can also work independently</li> <li>• Assertive and persuasive- ability to influence and negotiate</li> <li>• Open to change and looking for opportunities for improvement</li> <li>• Good problem solving ability , solutions orientated and can be innovative</li> <li>• Responsible, conscientious and dependable</li> <li>• Self-discipline and well organised</li> <li>• Good planning ability</li> <li>• Good ability to work under pressure and handle a demanding work environment</li> <li>• High energy levels and drive</li> </ul> <p>QUALIFICATIONS / EXPERIENCE</p> <ul style="list-style-type: none"> <li>• Grade 12/Matric with Maths, and English proficiency</li> <li>• A completed National Diploma or Degree: Preferably in Marketing/Sales</li> <li>• Applicants must be unemployed</li> <li>• No experience required</li> <li>• Valid code 8 drivers license will be advantageous</li> </ul>
<b>General</b>	Equity Bonded

**Policy**

